



M A R Y L A N D  
INCUBATOR COMPANY  
OF THE YEAR  
2 0 0 9

**APPLICATION FOR NOMINATION**

*Complete the Nomination Form and return it as provided below. All companies which are either current clients or graduates of a Maryland incubator are eligible for awards. The deadline for entries is March 6, 2009.*

**PLEASE PRINT OR TYPE**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Website Address: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Title: \_\_\_\_\_

Name of Incubator: \_\_\_\_\_

Date Company Was Founded: \_\_\_\_\_

Date Company Entered Incubator: \_\_\_\_\_

Date Company Graduated Incubator (if applicable): \_\_\_\_\_

Number of Employees:      2007 \_\_\_\_\_      2008 \_\_\_\_\_      2009 (Est.) \_\_\_\_\_

Gross Revenue:              2007 \_\_\_\_\_      2008 \_\_\_\_\_      2009 (Est.) \_\_\_\_\_

Amount of Awards and Grants Received to Date: \_\_\_\_\_

Amount of Outside Investments Received to Date: \_\_\_\_\_

Business categories (check all that apply):

Information Technology       Biotech/Life Sciences       Technology Transfer\*

Technology Service       Homeland Security       Graduate

Other (please describe) \_\_\_\_\_

\* From University, Federal Laboratory or Public Institution.

Executive Summary: Please provide an executive summary of no more than five (5) pages. The summary should include a brief description of the following:

1. The problem you are trying to solve (i.e., background of your company);
2. Your solution (i.e., products or services, technologies, "special know-how");
3. Milestones achieved to date (i.e., development of technology, successful beta, customers, employee growth, revenue growth, outside investors, strategic partners, etc.);
4. List of awards and grants received;
5. List of other investments and capital received;
6. Three biggest strengths and weaknesses;
7. Future goals;
8. Competition and market (including your competitive advantage); and
9. Management team.

References: Please provide three references (i.e. accountant, lawyer, customer):

1. Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_  
Company: \_\_\_\_\_ Title: \_\_\_\_\_
2. Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_  
Company: \_\_\_\_\_ Title: \_\_\_\_\_
3. Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_  
Company: \_\_\_\_\_ Title: \_\_\_\_\_

Applications may be completed online at [www.mdincubatoraward.com](http://www.mdincubatoraward.com) or completed in hard form and sent to Mary Brightman, by mail to: Saul Ewing LLP, 1500 Market street, 38<sup>th</sup> Floor, Philadelphia, Pennsylvania 19102; or by fax to 215-972-1940. For further information, please contact Mary at 215-972-7773 or see our website.

**If you want to also apply to the 2009 Annual Early Stage East Venture Fair, please check the box and we will forward this application to the Early Stage East Selection Committee in lieu of a separate application.**

**RSM! McGladrey**

