



M A R Y L A N D
INCUBATOR COMPANY
OF THE YEAR
2 0 0 8

APPLICATION FOR NOMINATION

Complete the Nomination Form and return it as provided below. All companies which are either current clients or graduates of a Maryland incubator are eligible for awards. The deadline for entries is February 13, 2008. Companies also applying to Early Stage East may submit that application in lieu of this application.

PLEASE PRINT OR TYPE

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone Number: _____ Fax Number: _____

URL Address: _____ E-mail Address: _____

Contact Person: _____ Title: _____

Name of Incubator: _____

Date Company Was Founded: _____

Date Company Entered Incubator: _____

Date Company Graduated Incubator (if applicable): _____

Number of Employees: 2006 _____ 2007 _____ 2008 (Est.) _____

Gross Revenue: 2006 _____ 2007 _____ 2008 (Est.) _____

Amount of Awards and Grants Received to Date: _____

Amount of Outside Investments Received to Date: _____

Business categories (check all that apply):

Information Technology Biotech/Life Sciences Technology Transfer*

Technology Service Other (please describe) _____

* From University, Federal Laboratory or Public Institution.

Executive Summary: Please provide an executive summary of no more than five (5) pages. The summary should include a brief description of the following:

1. The problem you are trying to solve (i.e., background of your company);
2. Your solution (i.e., products or services, technologies, "special know-how");
3. Milestones achieved to date (i.e., development of technology, successful beta, customers, employee growth, revenue growth, outside investors, strategic partners, etc.);
4. List of Awards and grants received;
5. List of other investments and capital received;
6. Three biggest strengths and weaknesses;
7. Future goals;
8. Competition and market (including your competitive advantage); and
9. Management Team.

References: Please provide three references (i.e. accountant, lawyer, customer):

1. Name: _____ Phone Number: _____
Company: _____ Title: _____
2. Name: _____ Phone Number: _____
Company: _____ Title: _____
3. Name: _____ Phone Number: _____
Company: _____ Title: _____

Applications may be completed online at www.mdincubatoraward.com or completed in hard form and sent to Loury Davis, by mail to: Saul Ewing LLP, 500 E. Pratt Street, 8th Floor, Baltimore, Maryland 21202; or by fax to 410-332-8886. For further information, please contact Loury at 410-332-8838 or see our website.

If you want to also apply to the 11th Annual Early Stage East Venture Fair, please check the box and we will forward this application to the Early Stage East Selection Committee in lieu of a separate application.

RSM! McGladrey

